

# COMPETITIVE COMPARISON DRIVE



During the Competitive Comparison Drive, you used Dynamic drive mode to explore the Stelvio's decisive advantages in acceleration, braking, steering/turning, handling and accident avoidance.

Dynamic drive mode:

- Optimizes performance for a sporty driving experience
- Delivers enhanced steering feedback and performance shift mapping creating a more responsive drive

## CHALK TALK TIPS:

**COMPETITIVE  
COMPARISON  
DRIVE**

AUDI Q5  
BMW X3  
JAGUAR F-PACE  
MERCEDES-BENZ GLC300

**HOT TIPS**

- 1 LAPPER PERSON
- SEAT BELTS
- SLOW IN STAGING AREA
- DYNAMIC MODE
- DRIVE ALL VEHICLES IN THE SAME MANNER
- DO NOT OVER DRIVE THE VEHICLES
- DRIVE EVERY VEHICLE
- DEALERSHIP TAKEAWAYS

**DRIVING TECHNIQUES:**

- CORNERING**: Illustration of a car's path through a curve.
- PRECISION SKILLS**: Illustration of a driver's hands on the steering wheel.
- LANE CHANGE**: Illustration of a car moving between lanes.
- ROLLING START**: Illustration of a car starting to move forward.
- SLALOM**: Illustration of a car weaving between cones.
- ABS BRAKE BOX**: Illustration of a car's brake pedal area.
- STAGING**: Illustration of a car in a starting position.
- SLOW**: Illustration of a car moving slowly.

## DEALERSHIP TAKEAWAYS:

- The Stelvio has superior competitive advantages in everyday driving situations
- When it comes to road manners, craftsmanship, design, ergonomics and utility, the Stelvio is unrivaled
- The Stelvio provides clients with an impactful driving experience (it is faster and better to drive than many mid-size SUVs)